wind & water works

# Moving forward with renewable energy

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#### The Ventolines Strategy



Ventolines pursues a business strategy of

Diversification and Internationalization





# We strive for a world in which renewable energy projects are valuable for everyone















#### **Ventolines Capabilities**





We are an integrated service provider throughout the project life cycle

# Elwind offshore wind project





Joint Estonian-Latvian state-run cross-border offshore wind project in the Baltic Sea

- Two offshore Windfarms generating a minimum of 1 GW
- Connected through a high voltage grid connector
- Significant contribution to energy independence in the region.





Together with subcontractors ERM and Firma L4, we are supporting Elwind with the specification for procurement of technical and environmental studies which are a key element of the predevelopment

## The Saare-Liivi offshore wind farm

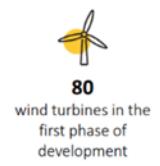




Saare Liivi OWP is one of the 3 round one projects in

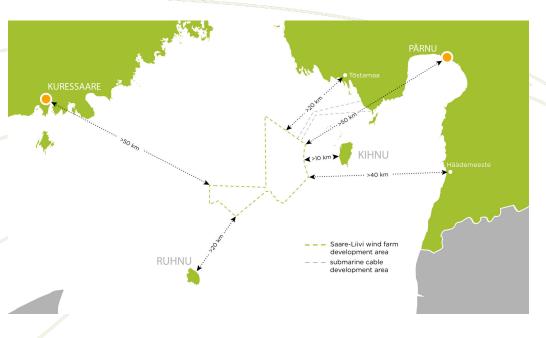
Estonia. Upon completion around 2030, the project will

consist of:









#### Ventolines role:

- Completed support to the EU Grant application process
- Ongoing support on selected workstreams



#### **Crucial Success Factors in Development**

The art is to exercise the right efforts at the right moment:

- Sound basic site data
- Credible basic design with a view to safe buildability and operability
- Timely supply chain engagement for design optimization and access to capacity
- Approach supply chain with a balance between commercial tension and trust
- Fully integrated schedule: authorities commercial technical
- Strong stakeholder connections to authorities and the public





### Questions?